

1 2		portions of this form, except <i>differentiated additions</i> , have been approved by the Colorado Real Estate Commission. ) (Mandatory 1-20)			
3 4 5		BINDING CONTRACT. THIS FORM HAS IMPORTANT LEGAL CONSEQUENCES AND THE PARTIES SHOULD LEGAL AND TAX OR OTHER COUNSEL BEFORE SIGNING.			
6 Compensation charged by real estate brokerage firms is not set by law. Such charges are established by each real estate brokerag					
7	DIFFERE	NT BROKERAGE RELATIONSHIPS ARE AVAILABLE WHICH INCLUDE BUYER AGENCY, SELLER AGENCY			
8	OR TRAN	SACTION-BROKERAGE.			
10		EXCLUSIVE RIGHT-TO-SELL LISTING CONTRACT			
11		■ SELLER AGENCY       □ TRANSACTION-BROKERAGE			
12 13		Date: June 30, 2022			
14 15 16	to its provi	<b>REEMENT.</b> Seller and Brokerage Firm enter into this exclusive, irrevocable contract (Seller Listing Contract) and agree sions. Broker, on behalf of Brokerage Firm, agrees to provide brokerage services to Seller. Seller agrees to pay Brokerage forth in this Seller Listing Contract.			
17	2. BR	OKER AND BROKERAGE FIRM.			
18	<b>2.1.</b>	Multiple-Person Firm. If this box is checked, Broker (as defined below) is the individual designated by Brokerage			
19	Firm to serve as the broker of Seller and to perform the services for Seller required by this Seller Listing Contract. If more than one				
20	individual is so designated, then references in this Seller Listing Contract to Broker include all persons so designated, including				
21 22	substitute or additional brokers. The brokerage relationship exists only with Broker and does not extend to the employing broker, Brokerage Firm or to any other brokers employed or engaged by Brokerage Firm who are not so designated.				
23	2.2. One-Person Firm. If this box is checked, Broker (as defined below) is a brokerage firm with only one licensed person.				
24	References in this Seller Listing Contract to Broker or Brokerage Firm mean both the licensed person and brokerage firm who serve				
25	as the Brok	ter of Seller and perform the services for Seller required by this Seller Listing Contract.			
26	3. DE	FINED TERMS.			
27	3.1.				
28	3.2.	Brokerage Firm: CBRE, Inc.			
29	3.3.	Broker: Karlen Beitman, Monica Wiley, Jeff Wood			
30	3.4.	<del>-</del>			
31		11 CRAIG & GOULD'S ADD. TO CASTLE ROCK 1.033 AM/L (R0442589)			
32		K 11 CRAIG & GOULD'S ADD. TO CASTLE ROCK 1.033 AM/L (R0442588)			
33					
34 35	knoven og N	No. 312 N Cantril Street, Castle Rock, CO 80104			
36	Kilowii as i	Street Address City State Zip			
		7			
37		ith the interests, easements, rights, benefits, improvements and attached fixtures appurtenant thereto, and all interest of			
38 39	Seller in va	acated streets and alleys adjacent thereto, except as herein excluded.			
	□ 25	ACC 111 TH . 104' 1 . 1 . 1 . 1 . 1 . 1			
40 41	☐ 3.5.				
41 42	housing pr	an affordable housing program. If this box is <b>NOT</b> checked, Seller represents that Property is <b>NOT</b> part of an affordable ogram.			
43	3.6.				
14	3.6.1. A "Sale" of the Property is the voluntary transfer or exchange of any interest in the Property or the voluntary				
creation of the obligation to convey any interest in the Property, including a contract or lease. It also includes an agreement to any ownership interest in an entity which owns the Property.					

- 3.6.2. If this box is checked, Seller *also grants to* authorizes Broker *an Exclusive Right-To-Lease* to negotiate lease of the Property. "Lease of the Property" or "Lease" means any agreement between the Seller and a tenant to create a tenancy or leasehold interest in the Property.
- **3.7.** Listing Period. The Listing Period of this Seller Listing Contract begins on <u>Mutual Execution of this Exclusive Right-</u>
  <u>to-Sell Listing Contract (MEC)</u>, and continues through the earlier of (1) completion of the Sale or, if applicable, Lease of the Property or (2) <u>12 months from MEC</u>, and any written extensions (Listing Period). Broker must continue to assist in the completion of any Sale or Lease of the Property for which compensation is payable to Brokerage Firm under § 7 of this Seller Listing Contract.
- **3.8. Applicability of Terms.** A check or similar mark in a box means that such provision is applicable. The abbreviation "N/A" or the word "Deleted" means not applicable. The abbreviation "MEC" (mutual execution of this contract) means the date upon which both parties have signed this Seller Listing Contract.
  - 3.9. Day; Computation of Period of Days, Deadline.
- **3.9.1. Day.** As used in this Seller Listing Contract, the term "day" means the entire day ending at 11:59 p.m., United States Mountain Time (Standard or Daylight Savings as applicable).
- 3.9.2. Computation of Period of Days, Deadline. In computing a period of days, when the ending date is not specified, e.g., three days after MEC, the first day is excluded and the last day is included. If any deadline falls on a Saturday, Sunday or federal or Colorado state holiday (Holiday), such deadline Will Will Not be extended to the next day that is not a Saturday, Sunday or Holiday. Should neither box be checked, the deadline will not be extended.

#### 4. BROKERAGE RELATIONSHIP.

- **4.1.** If the Seller Agency box at the top of page 1 is checked, Broker represents Seller as Seller's limited agent (Seller's Agent). If the Transaction-Brokerage box at the top of page 1 is checked, Broker acts as a Transaction-Broker.
- **4.2. In-Company Transaction Different Brokers.** When Seller and buyer in a transaction are working with different brokers within the Brokerage Firm, those brokers continue to conduct themselves consistent with the brokerage relationships they have established. Seller acknowledges that Brokerage Firm is allowed to offer and pay compensation to brokers within Brokerage Firm working with a buyer.
- **4.3. In-Company Transaction One Broker.** If Seller and buyer are both working with the same Broker, Broker must function as:
- 4.3.1. Seller's Agent. If the Seller Agency box at the top of page 1 is checked, the parties agree the following applies:
  4.3.1.1. Seller Agency Unless Brokerage Relationship with Both. Broker represents Seller as Seller's Agent and must treat the buyer as a customer. A customer is a party to a transaction with whom Broker has no brokerage relationship. Broker must disclose to such customer Broker's relationship with Seller. However, if Broker delivers to Seller a written Change of Status that Broker has a brokerage relationship with the buyer then Broker is working with both Seller and buyer as a Transaction Broker. If the box in § 4.3.1.2 (Seller Agency Only) is checked, § 4.3.1.2 (Seller Agency Only) applies instead.
- 4.3.1.2. Seller Agency Only. If this box is checked, Broker represents Seller as Seller's Agent and must treat the buyer as a customer.
- **4.3.2. Transaction-Broker.** If the Transaction-Brokerage box at the top of page 1 is checked, or in the event neither box is checked, Broker must work with Seller as a Transaction-Broker. A Transaction-Broker must perform the duties described in § 5 and facilitate sales transactions without being an advocate or agent for either party. If Seller and buyer are working with the same Broker, Broker must continue to function as a Transaction-Broker.
- **5. BROKERAGE DUTIES.** Brokerage Firm, acting through Broker, as either a Transaction-Broker or a Seller's Agent, must perform the following **Uniform Duties** when working with Seller:
  - **5.1.** Broker must exercise reasonable skill and care for Seller, including, but not limited to the following:
    - **5.1.1.** Performing the terms of any written or oral agreement with Seller;
- **5.1.2.** Presenting all offers to and from Seller in a timely manner regardless of whether the Property is subject to a contract for Sale;
  - **5.1.3.** Disclosing to Seller adverse material facts actually known by Broker;
- **5.1.4.** Advising Seller regarding the transaction and advising Seller to obtain expert advice as to material matters about which Broker knows but the specifics of which are beyond the expertise of Broker;
  - **5.1.5.** Accounting in a timely manner for all money and property received; and
  - **5.1.6.** Keeping Seller fully informed regarding the transaction.
  - **5.2.** Broker must not disclose the following information without the informed consent of Seller:
    - **5.2.1.** That Seller is willing to accept less than the asking price for the Property;
    - **5.2.2.** What the motivating factors are for Seller to sell the Property;
    - **5.2.3.** That Seller will agree to financing terms other than those offered;
- **5.2.4.** Any material information about Seller unless disclosure is required by law or failure to disclose such information would constitute fraud or dishonest dealing; or
  - **5.2.5.** Any facts or suspicions regarding circumstances that could psychologically impact or stigmatize the Property.

- Seller consents to Broker's disclosure of Seller's confidential information to the supervising broker or designee for the purpose of proper supervision, provided such supervising broker or designee does not further disclose such information without consent of Seller, or use such information to the detriment of Seller.
- Brokerage Firm may have agreements with other sellers to market and sell their property. Broker may show alternative properties not owned by Seller to other prospective buyers and list competing properties for sale.
- Broker is not obligated to seek additional offers to purchase the Property while the Property is subject to a contract for Sale.
- Broker has no duty to conduct an independent inspection of the Property for the benefit of a buyer and has no duty to 5.6. independently verify the accuracy or completeness of statements made by Seller or independent inspectors. Broker has no duty to conduct an independent investigation of a buyer's financial condition or to verify the accuracy or completeness of any statement made by a buyer.
- 5.7. Seller understands that Seller is not liable for Broker's acts or omissions that have not been approved, directed or ratified by Seller.
- When asked, Broker Will Will Not disclose to prospective buyers and cooperating brokers the existence of 116 offers on the Property and whether the offers were obtained by Broker, a broker within Brokerage Firm or by another broker. 117
- ADDITIONAL DUTIES OF SELLER'S AGENT. If the Seller Agency box at the top of Page 1 is checked, Broker is 118 Seller's Agent, with the following additional duties: 119
  - Promoting the interests of Seller with the utmost good faith, loyalty and fidelity; 6.1.
  - Seeking a price and terms that are set forth in this Seller Listing Contract; and **6.2.**

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- 6.3. Counseling Seller as to any material benefits or risks of a transaction that are actually known by Broker.
- COMPENSATION TO BROKERAGE FIRM; COMPENSATION TO COOPERATIVE BROKER. Seller agrees that any Brokerage Firm compensation that is conditioned upon the Sale of the Property will be earned by Brokerage Firm as set forth herein without any discount or allowance for any efforts made by Seller or by any other person in connection with the Sale of the Property.
- Amount. In consideration of the services to be performed by Broker, Seller agrees to pay Brokerage Firm as follows: 7.1.1. Sale Commission. (1) If there is an outside co-broker representing the Buyer, the commission will be 6% of the gross purchase price OR 5% of the gross purchase price if there is no outside co-broker representing the Buyer. If the property is sold below fair market value, the commission will be 4% of the \$3.76M appraised value of the property. % of the gross purchase price or (2) N/A, in U.S. dollars. Brokerage Firm agrees to contribute from the Sale Commission to outside brokerage firms' commissions as follows:
  - Buyer's Agents: 2.5% of the gross sales price or N/A, in U.S. dollars. Transaction-Brokers: N/A% of the gross sales price or N/A, in U.S. dollars.
- 7.1.2. Lease Commission. If the box in § 3.6.2 is checked, Brokerage Firm will be paid a fee equal to (1) N/A% of the gross rent under the lease, or (2) N/A, in U.S. dollars payable as follows: N/A.

Brokerage Firm agrees to contribute from the Lease Commission to outside brokerage firms' commissions as follows: 137

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138		Tenant Agents: <u>N/A</u> % of the gross rent or <u>N/A</u> in U.S. dollars.	
139		Transaction-Brokers: $N/A$ % of the gross rent or $N/A$ in U.S. dollars.	
140		7.1.3. Other Compensation. N/A	
141	7.2.	When Earned. Such commission is earned upon the occurrence of any of the following:	

- When Earned. Such commission is earned upon the occurrence of any of the following:
  - **7.2.1.** Any Sale of the Property within the Listing Period by Seller, by Broker or by any other person;
- 7.2.2. Broker finding a buyer who is ready, willing and able to complete the Sale or Lease as specified in this Seller Listing Contract; or
- Any Sale (or Lease if § 3.6.2 is checked) of the Property within 60 calendar days after the Listing Period expires (Holdover Period) (1) to anyone with whom Broker negotiated, and (2) whose name was submitted, in writing, to Seller by
- Broker during the Listing Period (Submitted Prospect). Provided, however, Seller Will Will Not owe the commission to Brokerage Firm under this § 7.2.3 if a commission is earned by another licensed brokerage firm acting pursuant to an exclusive agreement entered into during the Holdover Period and a Sale or Lease to a Submitted Prospect is consummated. If no box is checked in this § 7.2.3, then Seller does not owe the commission to Brokerage Firm.
- When Applicable and Payable. The commission obligation applies to a Sale made during the Listing Period or any extension of such original or extended term. The commission described in § 7.1.1 is payable at the time of the closing of the Sale, or, if there is no closing (due to the refusal or neglect of Seller) then on the contracted date of closing, as contemplated by § 7.2.1 or § 7.2.3, or upon fulfillment of § 7.2.2 where the offer made by such buyer is not accepted by Seller.

155 LIMITATION ON THIRD-PARTY COMPENSATION. Neither Broker nor Brokerage Firm, except as set forth in § 7, 156 will accept compensation from any other person or entity in connection with the Property without the written consent of Seller. Additionally, neither Broker nor Brokerage Firm is permitted to assess or receive mark-ups or other compensation for services 157 performed by any third party or affiliated business entity unless Seller signs a separate written consent for such services. 158 159 OTHER BROKERS' ASSISTANCE, MULTIPLE LISTING SERVICES AND MARKETING. Seller has been advised by Broker of the advantages and disadvantages of various marketing methods, including advertising and the use of multiple listing 160 services (MLS) and various methods of making the Property accessible by other brokerage firms (e.g., using lock boxes, by-161 appointment-only showings, etc.), and whether some methods may limit the ability of another broker to show the Property. After 162 having been so advised, Seller has chosen the following: 163 MLS/Information Exchange. 164 9.1.1. The Property: Will Will Not be submitted to one or more MLS and Will Will Will Not be 165 submitted to one or more property information exchanges. If submitted, Seller authorizes Broker to provide timely notice of any 166 167 status change to such MLS and information exchanges. Upon transfer of deed from Seller to buyer, Seller authorizes Broker to 168 provide sales information to such MLS and information exchanges. 169 Seller authorizes the use of electronic and all other marketing methods except: N/A 9.1.3. Seller further authorizes use of the data by MLS and property information exchanges, if any. 170 **9.1.4.** The Property Address Will Will Not be displayed on the Internet. 171 The Property Listing Will Will Not be displayed on the Internet. 9.1.5. 172 **Property Access.** 9.2. 173 **9.2.1.** Broker may access the Property by: 174 Electronic Lock Box Manual Lock Box 175 access acceptable by Seller 176 Other instructions: N/A 177 Other than Broker, Landlord further authorizes the following persons to access the Premises using the method 9.2.2. 178 179 described in § 9.2.1 Actively Licensed Real Estate Brokers Licensed Appraisers 180 Unlicensed Broker Assistants Unlicensed Inspectors 181 Other: N/A 182 **Broker Marketing.** 183 9.3. **9.3.1.** The following specific marketing tasks will be performed by Broker: 184 Upon Seller's permission and expressly not before, CBRE commits to creating a Landing Page (Website) for the 185 property on CBRE Deal Flow. Additionally, CBRE will create an Offering Memorandum/Brochure and, upon Seller's permission 186 and expressly not before, market the property on following commercial exchange websites: CBRE DealFlow, Crexi, MLS and 187 CoStar. CBRE will pay the cost of all marketina materials, including the development of a marketing campaign (websites, 188 brochures, etc.) and professional photography. If the property and Seller are able to put up a sign, CBRE will pay for the sign. 189 190 191 192 193 Seller authorizes videos and pictures of both the interior and exterior of the Premises except: 194 N/A 195 196 197 198 9.4. Marketing Termination. Broker and Brokerage Firm may discontinue using any marketing materials, if, in Brokerage Firm's sole discretion, Broker or Brokerage Firm receives a credible threat of litigation or a complaint regarding the use of such 199 marketing material. Upon expiration of the Listing Period and request from Seller, Broker will use reasonable efforts to remove 200 information submitted to the MLS and/or information exchanges. Seller understands that information submitted to either the MLS or 201 202 information exchange may be difficult, if not impossible, to remove from syndicators and the Internet and release Broker from any liability for Broker's inability to remove the information. 203

LC50-6-19. EXCLUSIVE RIGHT-TO-SELL LISTING CONTRACT

other source during the Listing Period of this Seller Listing Contract.

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SELLER'S OBLIGATIONS TO BROKER; DISCLOSURES AND CONSENT.

10.1. Negotiations and Communication. Seller agrees to conduct all negotiations for the Sale of the Property only through

Broker, and to refer to Broker all communications received in any form from real estate brokers, prospective buyers, tenants, or any

208 209	<b>10.2. Advertising.</b> Seller agrees that any advertising of the Property by Seller (e.g., Internet, print and signage) must first be approved by Broker		
210	10.3. No Existing Listing Agreement. Seller represents that Seller $\square$ Is $\bowtie$ Is Not currently a party to any listing		
211	agreement with any other broker to sell the Property. Seller further represents that Seller 🔲 Has 🔀 Has Not received a list of		
212	"Submitted Prospects" pursuant to a previous listing agreement to sell the Property with any other broker.		
213	10.4. Ownership of Materials and Consent. Seller represents that all materials (including all photographs, renderings,		
214	images, videos or other creative items) supplied to Broker by or on behalf of Seller are owned by Seller, except as Seller has disclosed		
215	in writing to Broker. Seller is authorized to and grants to Broker, Brokerage Firm and any MLS (that Broker submits the Property to)		
216	a nonexclusive irrevocable, royalty-free license to use such material for marketing of the Property, reporting as required and the		
217	publishing, display and reproduction of such material, compilation and data. This license survives the termination of this Seller		
218	Listing Contract. Unless agreed to otherwise, all materials provided by Broker (photographs, renderings, images, videos, or other		
219	creative items) may not be used by Seller for any reason.		
220	10.5. Colorado Foreclosure Protection Act. The Colorado Foreclosure Protection Act (Act) generally applies if (1) the		
221	Property is residential (2) Seller resides in the Property as Seller's principal residence (3) buyer's purpose in purchase of the Property		
222	is not to use the Property as buyer's personal residence and (4) the Property is in foreclosure or buyer has notice that any loan secured		
223	by the Property is at least thirty (30) days delinquent or in default. If all requirements 1, 2, 3 and 4 are met and the Act otherwise		
224	applies, then a contract, between buyer and Seller for the sale of the Property, that complies with the provisions of the Act is required.		
225	If the transaction is a Short Sale transaction and a Short Sale Addendum is part of the Contract between Seller and buyer, the Act does		
226	not apply. It is recommended that Seller consult with an attorney.		
227	11. PRICE AND TERMS. The following Price and Terms are acceptable to Seller:		
228	11.1. Price. U.S. \$ price acceptable to Seller		
229	11.2. Terms. Cash Conventional FHA VA Other: N/A		
230	11.3. Loan Discount Points. N/A		
231	11.4. Buyer's Closing Costs (FHA/VA). Seller must pay closing costs and fees, not to exceed \$N/A, that Buyer is not		
232	allowed by law to pay, for tax service and <u>N/A</u> .		
233	11.5. Earnest Money. Minimum amount of earnest money deposit U.S. $\frac{N/A}{A}$ in the form of $\frac{N/A}{A}$ .		
234	11.6. Seller Proceeds. Seller will receive net proceeds of closing as indicated:  Cashier's Check at Seller's expense;		
<ul><li>234</li><li>235</li></ul>			
	☐ Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or ☐ Closing		
235	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential		
235 236	☐ Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or ☐ Closing		
235 236 237	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.		
235 236 237 238	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section		
235 236 237 238 239	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS)		
235 236 237 238 239 240	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section		
235 236 237 238 239 240 241 242	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller IS a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose		
235 236 237 238 239 240 241	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller Is a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represent that Seller is not a foreign person for purposes of U.S. income		
235 236 237 238 239 240 241 242 243	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller Is a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represent that Seller is not a foreign person for purposes of U.S. income taxation.		
235 236 237 238 239 240 241 242 243 244	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller Is a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represent that Seller is not a foreign person for purposes of U.S. income taxation.  11.8. Colorado Withholding. The Colorado Department of Revenue may require a portion of Seller's proceeds be withheld after Closing when Seller will not be a Colorado resident after Closing, if not otherwise exempt.		
235 236 237 238 239 240 241 242 243 244 245 246 247	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller Is a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represent that Seller is not a foreign person for purposes of U.S. income taxation.  11.8. Colorado Withholding. The Colorado Department of Revenue may require a portion of Seller's proceeds be withheld after Closing when Seller will not be a Colorado resident after Closing, if not otherwise exempt.  12. DEPOSITS. Brokerage Firm is authorized to accept earnest money deposits received by Broker pursuant to a proposed contract for the Sale of the Property. Brokerage Firm is authorized to deliver the earnest money deposit to the closing agent, if any,		
235 236 237 238 239 240 241 242 243 244 245	Funds Electronically Transferred (Wire Transfer) to an account specified by Seller, at Seller's expense; or Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller Is a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represent that Seller is not a foreign person for purposes of U.S. income taxation.  11.8. Colorado Withholding. The Colorado Department of Revenue may require a portion of Seller's proceeds be withheld after Closing when Seller will not be a Colorado resident after Closing, if not otherwise exempt.		
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235 236 237 238 239 240 241 242 243 244 245 246 247 248 249 250 251 252 253 254	Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is supply confidential information such as social security numbers or bank account numbers, Seller should provide the information in person or in another secure manner.  11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue Service (IRS) may require a substantial portion of Seller's proceeds withheld after Closing when Seller is a foreign person. If the box in this Section is checked, Seller represents that Seller □ IS a foreign person for purposes of U.S. income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represent that Seller is not a foreign person for purposes of U.S. income taxation.  11.8. Colorado Withholding. The Colorado Department of Revenue may require a portion of Seller's proceeds be withheld after Closing when Seller will not be a Colorado resident after Closing, if not otherwise exempt.  12. DEPOSITS. Brokerage Firm is authorized to accept earnest money deposits received by Broker pursuant to a proposed contract for the Sale of the Property. Brokerage Firm is authorized to deliver the earnest money deposit to the closing agent, if any, at or before the closing of the contract for the Sale of the Property.  13. INCLUSIONS AND EXCLUSIONS.  13.1. Inclusions. The Purchase Price includes the following items (Inclusions):  13.1.1. Inclusions - Attached. If attached to the Property on the date of this Seller Listing Contract, the following items are included unless excluded under § 13.2 (Exclusions): lighting, heating, plumbing, ventilating and air conditioning units, TV antennas, inside telephone, network and coaxial (cable) wiring and connecting blocks/jacks, plants, mirrors, floor coverings, intercom systems, built-in kitchen appliances, sprinkler systems and controls, built-in vacuum systems (including accessories) and garage door		

13.1.2. Inclusions – Not Attached. If on the Property, whether attached or not, on the date of this Seller Listing Contract, the following items are included unless excluded under § 13.2 (Exclusions): storm windows, storm doors, window and porch shades, awnings, blinds, screens, window coverings and treatments, curtain rods, drapery rods, fireplace inserts, fireplace screens, fireplace grates, heating stoves, storage sheds, carbon monoxide alarms, smoke/fire detectors and all keys.  13.1.3. Personal Property Conveyance. Any personal property must be conveyed by Seller free and clear of all taxes (except personal property taxes for the year of Closing), liens and encumbrances, except N/A. Conveyance of all personal property will be by bill of sale or other applicable legal instrument.  13.1.4. Other Inclusions. The following items, whether fixtures or personal property, are also included in the Purchase Price: N/A			
13.1.5. Leased Items. 13.1.5.1. The following leased items are part of the transaction: N/A			
13.1.5.2. Lease Documents. Seller agrees to supply to buyer, as will be set forth in the final contract between Seller and buyer, the documents between Seller and Seller's lessor regarding the lease, leased item, cost and other terms including requirements imposed upon a buyer if buyer is assuming the leases.  13.2. Exclusions. The following are excluded (Exclusions): N/A			
13.3. Trade Fixtures. The following trade fixtures are included: <a href="M/A">M/A</a> The Trade Fixtures to be conveyed at closing must be conveyed by Seller, free and clear of all taxes (except personal property taxes for the year of closing), liens and encumbrances, except <a href="M/A">M/A</a> . Conveyance will be by bill of sale or other applicable legal instrument.  13.4. Parking and Storage Facilities. The use or ownership of the following parking facilities: <a href="M/A">M/A</a> ; and the use or ownership of the following storage facilities: <a href="M/A">M/A</a> .  13.5. Water Rights/Well Rights.  The following legally described water rights: <a href="M/A">M/A</a>			
13.5.1. Deeded Water Rights. The following legally described water rights: N/A			
Seller agrees to convey any deeded water rights by a good and sufficient <u>N/A</u> deed at Closing.  13.5.2. Other Rights Relating to Water. The following rights to water not included in § 13.5.1, 13.5.3. and 13.5.4:  N/A			
13.5.3. Well Rights. The Well Permit # is N/A.			
13.5.4. Water Stock Certificates. The water stock certificates are as follows: N/A.			
13.6. Growing Crops. The following growing crops: N/A			
<ul> <li>14. TITLE AND ENCUMBRANCES.</li> <li>14.1. Seller Representation. Seller represents that title to the Property is solely in Seller's name.</li> <li>14.2. Delivery of Documents. Seller must deliver to Broker true copies of all relevant title materials, leases, improvement location certificates and surveys in Seller's possession and must disclose all easements, liens and other encumbrances, if any, on the Property, of which Seller has knowledge.</li> </ul>			
14.3. Conveyance. In case of Sale, Seller agrees to convey the Property, by a good and sufficient: Special warranty			
deed general warrant deed bargain and sale deed quit claim deed personal representative's deed M/A  If title will be conveyed using a special warranty deed or a general warranty deed, unless otherwise specified in § 28 (Additional			
Provisions) below, title will be conveyed "subject to statutory exceptions" as defined in §38-30-113 C.R.S. Seller's conveyance of the Property to a buyer will convey only that title Seller has in the Property.			

- **14.4. Monetary Encumbrances**. Property must be conveyed free and clear of all taxes, except the general taxes for the year of closing. All monetary encumbrances (such as mortgages, deeds of trust, liens, financing statements) must be paid by Seller and released except as Seller and buyer may otherwise agree. Existing monetary encumbrances are as follows: **N/A**. If the Property has been or will be subject to any governmental liens for special improvements installed at the time of signing a contract for the Sale of the Property, Seller is responsible for payment of same, unless otherwise agreed.
- **14.5. Tenancies.** The Property will be conveyed subject to the following leases and tenancies for possession of the Property: 320 **N/A**
- **15. EVIDENCE OF TITLE.** Seller agrees to furnish buyer, at Seller's expense, unless the parties agree in writing to a different arrangement, a current commitment and an owner's title insurance policy in an amount equal to the Purchase Price as specified in the
- contract for the Sale of the Property, or if this box is checked, An Abstract of Title certified to a current date.
- 16. ASSOCIATION ASSESSMENTS. Seller represents that the amount of the regular owners' association assessment is currently payable at \$ N/A per N/A and that there are no unpaid regular or special assessments against the Property except the current regular assessments and except N/A. Seller agrees to promptly request the owners' association to deliver to buyer before date of closing a current statement of assessments against the Property.
- 17. **POSSESSION.** Possession of the Property will be delivered to buyer as follows: **Possession of the Property will be delivered**to Buyer on Possession Date at Possession Time subject to leases and tenancies as described in § 14.

## 18. MATERIAL DEFECTS, DISCLOSURES AND INSPECTION.

**18.1.** Broker's Obligations. Colorado law requires a broker to disclose to any prospective buyer all adverse material facts actually known by such broker including but not limited to adverse material facts pertaining to the title to the Property and the physical condition of the Property, any material defects in the Property, and any environmental hazards affecting the Property which are required by law to be disclosed. These types of disclosures may include such matters as structural defects, soil conditions, violations of health, zoning or building laws, and nonconforming uses and zoning variances. Seller agrees that any buyer may have the Property and Inclusions inspected and authorizes Broker to disclose any facts actually known by Broker about the Property.

### 18.2. Seller's Obligations.

- 18.2.1. Seller's Property Disclosure Form. Seller Agrees Does Not Agree to provide a Seller's Property Disclosure form completed to Seller's current actual knowledge. Colorado law requires Seller to disclose certain facts regardless of whether Seller is providing a Seller's Property Disclosure form. Typically, the contract requires disclosure of adverse material facts actually known by Seller.
- **18.2.2. Lead-Based Paint.** Unless exempt, if the improvements on the Property include one or more residential dwellings for which a building permit was issued prior to January 1, 1978, a completed Lead-Based Paint Disclosure (Sales) form must be signed by Seller and the real estate licensees, and given to any potential buyer in a timely manner.
- 18.2.3. Carbon Monoxide Alarms. Note: If the improvements on the Property have a fuel-fired heater or appliance, a fireplace, or an attached garage and one or more rooms lawfully used for sleeping purposes (Bedroom), Seller understands that Colorado law requires that Seller assure the Property has an operational carbon monoxide alarm installed within fifteen feet of the entrance to each Bedroom or in a location as required by the applicable building code, prior to offering the Property for sale or lease.
- **18.2.4.** Condition of Property. The Property will be conveyed in the condition existing as of the date of the contract for Sale or Lease of the Property, ordinary wear and tear excepted, unless Seller, at Seller's sole option, agrees in writing to any repairs or other work to be performed by Seller.
- 18.2.5. <u>COVID-19 Acknowledgement.</u> The outbreak of the Novel Coronavirus (COVID-19), declared by the World Health Organization as a global pandemic on March 11, 2020, is causing heightened uncertainty in both local and global market conditions. The full impact of COVID-19 on the economy, capital markets, and ultimately the value of the Property may not be reasonably or fully determinable in the near future. Accordingly, Owner acknowledges that any broker price opinion (also known as a broker's opinion of value) provided with respect to the Property is subject to heightened market uncertainty.

#### 19. RIGHT OF PARTIES TO CANCEL.

- 19.1. Right of Seller to Cancel. In the event Broker defaults under this Seller Listing Contract, Seller has the right to cancel this Seller Listing Contract, including all rights of Brokerage Firm to any compensation if the Seller Agency box is checked. Examples of a Broker breach include, but are not limited to (1) abandonment of Seller, (2) failure to fulfill all material obligations of Broker and (3) failure to fulfill all material Uniform Duties (§ 5) or, if the Seller Agency box at the top of page 1 is checked, the failure to fulfill all material Additional Duties of Seller's Agent (§ 6). Any rights of Seller that accrued prior to cancellation will survive such cancellation.
- 19.2. Right of Broker to Cancel. Brokerage Firm may cancel this Seller Listing Contract upon written notice to Seller that title is not satisfactory to Brokerage Firm. Although Broker has no obligation to investigate or inspect the Property, and no duty to verify statements made, Brokerage Firm has the right to cancel this Seller Listing Contract if any of the following are unsatisfactory

- 368 (1) the physical condition of the Property or Inclusions, (2) any proposed or existing transportation project, road, street or highway,
- 369 (3) any other activity, odor or noise (whether on or off the Property) and its effect or expected effect on the Property or its occupants,
- or (4) any facts or suspicions regarding circumstances that could psychologically impact or stigmatize the Property. Additionally,
- 371 Brokerage Firm has the right to cancel this Seller Listing Contract if Seller or occupant of the Property fails to reasonably cooperate
- with Broker or Seller defaults under this Seller Listing Contract. Any rights of Brokerage Firm that accrued prior to cancellation will
- 373 survive such cancellation.
- **20. FORFEITURE OF PAYMENTS.** In the event of a forfeiture of payments made by a buyer, the sums received will be (1)
- 375 🛮 100% will be paid to Seller; (2) 🗖 divided between Brokerage Firm and Seller, one-half to Brokerage Firm but not to exceed
- the Brokerage Firm compensation agreed upon herein, and the balance to Seller: (3) Other **N/A**. If no box is checked in this
- Section, choice (1), 100% paid to Seller applies Any forfeiture of payment under this section will not reduce any Brokerage Firm
- compensation owed, earned and payable under § 7.
- 21. COST OF SERVICES AND REIMBURSEMENT. Unless otherwise agreed upon in writing, Brokerage Firm must bear all
- expenses incurred by Brokerage Firm, if any, to market the Property and to compensate cooperating brokerage firms, if any. Neither
- Broker nor Brokerage Firm will obtain or order any other products or services unless Seller agrees in writing to pay for them promptly
- when due (examples: surveys, radon tests, soil tests, title reports, engineering studies, property inspections). Unless otherwise agreed,
- neither Broker nor Brokerage Firm is obligated to advance funds for Seller. Seller must reimburse Brokerage Firm for payments
- made by Brokerage Firm for such products or services authorized by Seller.
- 22. DISCLOSURE OF SETTLEMENT COSTS. Seller acknowledges that costs, quality, and extent of service vary between
- different settlement service providers (e.g., attorneys, lenders, inspectors and title companies).
- 387 23. MAINTENANCE OF THE PROPERTY. Neither Broker nor Brokerage Firms is responsible for maintenance of the
- 388 Property nor are they liable for damage of any kind occurring to the Property, unless such damage is caused by their negligence or
- 389 intentional misconduct.
- 390 24. NONDISCRIMINATION. The parties agree not to discriminate unlawfully against any prospective buyers because of their
- inclusion in a "protected class" as defined by federal, state or local law. "Protected classes" include, but are not limited to, race, creed,
- 392 color, sex, sexual orientation, gender identity, marital status, familial status, physical or mental disability, handicap, religion, national
- origin or ancestry of such person. Seller authorizes Broker to withhold any supplemental information about the prospective buyer if
- such information would disclose a buyer's protected class(es). However, any financial, employment or credit worthiness information
- about the buyer received by Broker will be submitted to the Seller.
- 396 **25. RECOMMENDATION OF LEGAL AND TAX COUNSEL.** By signing this document, Seller acknowledges that Broker
- 397 has advised that this document has important legal consequences and has recommended consultation with legal and tax or other
- 398 counsel before signing this Seller Listing Contract.
- 399 26. MEDIATION. If a dispute arises relating to this Seller Listing Contract, prior to or after closing, and is not resolved, the
- 400 parties must first proceed in good faith to submit the matter to mediation. Mediation is a process in which the parties meet with an
- impartial person who helps to resolve the dispute informally and confidentially. Mediators cannot impose binding decisions. The
- parties to the dispute must agree, in writing, before any settlement is binding. The parties will jointly appoint an acceptable mediator
- and will share equally in the cost of such mediation. The mediation, unless otherwise agreed, will terminate in the event the entire
- dispute is not resolved within 30 calendar days of the date written notice requesting mediation is delivered by one party to the other
- at the other party's last known address.
- 406 27. ATTORNEY FEES. In the event of any arbitration or litigation relating to this Seller Listing Contract, the arbitrator or court
- 407 must award to the prevailing party all reasonable costs and expenses, including attorney and legal fees.
- 408 **28 ADDITIONAL PROVISIONS.** (The following additional provisions have not been approved by the Colorado Real Estate
- 409 Commission.)
- 410 **28.1** Sale of the property is conditioned on board approval.
- 411 28.2 Property is currently collateral for CDE/BEST financing and sale is conditioned on CDE consent to release property as
- 412 collateral
- 413 **28.3** The agreement is attached to and made part of the District's MSA.
- 414 28.4 The District is engaging various third-party consultants to perform due diligence related to the property. CBRE will
- coordinate with the third-party consultants to ensure the reports are complete and delivered in a timely fashion to inform the
- 416 underwriting and marketing of the property.

29. ATTACHMENTS. The following are a part of this Seller Listing Contract: Definitions of Working Relationships and Colorado Sale/Lease Disclosures.

30. NO OTHER PARTY OR INTENDED BENEFICIARIES. Nothing in this Seller Listing Contract is deemed to inure to the benefit of any person other than Seller, Broker and Brokerage Firm.

### 31. NOTICE, DELIVERY AND CHOICE OF LAW.

- **31.1.** Physical Delivery and Notice. Any document or notice to Brokerage Firm or Seller must be in writing, except as provided in § 31.2. and is effective when physically received by such party, any individual named in this Seller Listing Contract to receive documents or notices for such party.
- **31.2.** Electronic Notice. As an alternative to physical delivery, any notice may be delivered in electronic form to Brokerage Firm or Seller, or any individual named in this Seller Listing Contract to receive documents or notices for such party at the electronic address of the recipient by facsimile, email or *the internet*.
- **31.3.** Electronic Delivery. Electronic Delivery of documents and notice may be delivered by: (1) email at the email address of the recipient, (2) a link or access to a website or server provided the recipient receives the information necessary to access the documents, or (3) facsimile at the facsimile number (Fax No.) of the recipient.
- **31.4.** Choice of Law. This Seller Listing Contract and all disputes arising hereunder are governed by and construed in accordance with the laws of the State of Colorado that would be applicable to Colorado residents who sign a contract in Colorado for real property located in Colorado.
- **32. MODIFICATION OF THIS SELLER LISTING CONTRACT.** No subsequent modification of any of the terms of this Seller Listing Contract is valid, binding upon the parties, or enforceable unless made in writing and signed by all parties.
- **33. COUNTERPARTS.** This Seller Listing Contract may be executed by each of the parties, separately, and when so executed by all the parties, such copies taken together are deemed to be a full and complete contract between the parties.
- **34. ENTIRE AGREEMENT.** This agreement *together with the MSA and SOW* constitutes the entire contract between the parties, and any prior agreements, whether oral or written, have been merged and integrated into this Seller Listing Contract.
- **35. COPY OF CONTRACT.** Seller acknowledges receipt of a copy of this Seller Listing Contract signed by Broker, including all attachments.
- 444 Brokerage Firm authorized Broker to execute this Seller Listing Contract on behalf of Brokerage Firm.

Seller: <u>Douglas County School District</u>		Brokerage Firm: <u>CBRE, Inc.</u>		
Signing Name:		Broker's Name: <u>Karlen Beitman, Monica Wiley &amp; Jeff Wood</u>		
		Karlen Beitman Mowica D. Wiky August 16, 2022  Broker's Signature		
Seller's Signature	Date	Broker's Signature Date		
Street Address:		Brokerage Firm Street Address: <u>1225 17<sup>th</sup> Street, Suite 3200</u>		
City, State, Zip:		Brokerage Firm City, State, Zip: <u>Denver, Colorado 80202</u>		
Phone No.:		Broker Phone No.: (303) 583-2018; (303) 583-2013 (303) 583-2012		
Fax No.:		Broker Fax No.:		
Email Address:		Broker Email Address: <u>karlen.beitman@cbre.com</u> <u>monica.wiley@cbre.com</u> <u>jeffrey.wood@cbre.com</u>		
Signing Name:				
Seller's Signature	Date			
Street Address:				

City, State, Zip:		
Phone No.:		
Fax No.:		
Email Addragge		



The printed portions of this form, except *Differentiated additions*, have been approved by the Colorado Real Estate Commission. (DD25-5-09) (Mandatory 7-09)

DIFFERENT BROKERAGE RELATIONSHIPS ARE AVAILABLE WHICH INCLUDE SELLER AGENCY, BUYER AGENCY OR TRANSACTION-BROKERAGE.

#### DEFINITIONS OF WORKING RELATIONSHIPS

For purposes of this document, seller also means "landlord" (which includes sublandlord) and buyer also means "tenant" (which includes subtenant.)

**Seller's Agent:** A seller's agent (or listing agent) works solely on behalf of the seller to promote the interests of the seller with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the seller. The seller's agent must disclose to potential buyers all adverse material facts actually known by the seller's agent about the property. A separate written listing agreement is required which sets forth the duties and obligations of the broker and the seller.

**Buyer's Agent:** A buyer's agent works solely on behalf of the buyer to promote the interests of the buyer with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the buyer. The buyer's agent must disclose to potential sellers all adverse material facts actually known by the buyer's agent including the buyer's financial ability to perform the terms of the transaction and, if a residential property, whether the buyer intends to occupy the property. A separate written buyer agency agreement is required which sets forth the duties and obligations of the broker and the buyer.

**Transaction-Broker:** A transaction-broker assists the buyer or seller or both throughout a real estate transaction by performing terms of any written or oral agreement, fully informing the parties, presenting all offers and assisting the parties with any contracts, including the closing of the transaction without being an agent or advocate for any of the parties. A transaction-broker must use reasonable skill and care in the performance of any oral or written agreement, and must make the same disclosures as agents about all adverse material facts actually known by the transaction-broker concerning a property or a buyer's financial ability to perform the terms of a transaction and, if a residential property, whether the buyer intends to occupy the property. No written agreement is required.

**Customer:** A customer is a party to a real estate transaction with whom the broker has no brokerage relationship because such party has not engaged or employed the broker, either as the party's agent or as the party's transaction-broker.

### THIS IS NOT A CONTRACT.

I acknowledge receipt of this document on the date of contract execution.		
Signature	Signature	
On <u>the date of contract execution</u> , Broker provided <u>Douglas (</u> retained a copy for the Broker's records.	County School District with this document via email and	
Brokerage Firm's Name CBRE, Inc.		
Karlen Beitman, Monica Wiley & Jeff Wood		



# Colorado Sale/Lease Disclosures

Property: 312 N Cantril Street, Castle Rock, CO 80104

Seller/Landlord Disclosure of Material Facts, Delivery of Reports, and Compliance with Laws. Sellers/landlords are hereby requested to disclose directly to buyers/tenants all facts known to sellers/landlords that materially affect the value or desirability of the Property and are not readily observable nor known to the buyer/tenant, including, but not limited to, facts regarding hazardous materials, zoning, construction, design, engineering, soils, title, survey, fire/life safety, proneness to natural hazards such as earthquakes, and other matters, and to provide buyers/tenants with copies of all reports in the possession of or accessible to sellers/landlords regarding the Property. Sellers/landlords and buyers/tenants must comply with all applicable federal, state and local laws, regulations, codes, ordinances and orders, including, but not limited to, the 1964 Civil Rights Act and all amendments thereto, the Foreign Investment in Real Property Tax Act, the Comprehensive Environmental Response Compensation and Liability Act, and The Americans With Disabilities Act.

<u>Americans with Disabilities Act (ADA)</u>. The Americans With Disabilities Act (42 United States Code §12101 et seq.) and other federal, state and local requirements may require changes to the Property. Have your experts investigate and evaluate these matters.

<u>Taxes</u>. Sales, leases and other real estate transactions can have federal, state and local tax consequences. In sales transactions, Internal Revenue Code §1445 requires buyers to withhold and pay to the IRS 15% of the gross sales price within 20 days of the date of a sale unless the buyers can establish that the sellers are not foreigners, generally by having the sellers sign a Non-Foreign Seller Affidavit. Depending on the structure of the transaction, the tax withholding liability can exceed the net cash proceeds to be paid to sellers at closing. Have your experts investigate and evaluate these matters.

<u>Flood Zones</u>. Many lenders require flood insurance for properties located in flood zones, and government authorities may regulate development and construction in flood zones. Whether or not located in a flood zone, properties can be subject to flooding and moisture problems, especially properties on a slope or in low-lying areas. Buyers/tenants should have their experts confirm whether the Property is in a flood zone and otherwise investigate and evaluate these matters.

<u>Fires</u>. Properties, whether or not located in a fire hazard zone, are subject to fire/life safety risks and may be subject to state and local fire/life safety-related requirements, including retrofit requirements. Have your experts investigate and evaluate these matters.

<u>Hazardous Materials and Underground Storage Tanks</u>. Due to prior or current uses of the Property or in the areas or the construction materials used, the Property may have hazardous or undesirable metals (including but not limited to lead-based paint), minerals (including but not limited to asbestos), chemicals, hydrocarbons, petroleum-related compounds, or biological or radioactive/emissive items (including but not limited to electrical and magnetic fields) in soils, water, building components, above or below-ground tanks/containers or elsewhere in areas that may or may not be accessible or noticeable. Such items may leak or otherwise be released. If the Property was built before 1978 and has a residential unit, sellers/landlords must disclose all reports, surveys and other information known to them regarding lead-based paint to buyers/tenants and allow for inspections (42 United States Code §4851 et seq.). Have your experts investigate and evaluate these matters.

Property Inspections and Evaluations. Buyers/tenants should have the Property thoroughly inspected and all parties should have the transaction thoroughly evaluated by the experts of their choice. Ask your experts what investigations and evaluations may be appropriate as well as the risks of not performing any such investigations or evaluations. Information regarding the Property supplied by the real estate brokers has been received from third party sources and has not been independently verified by the brokers. Have your experts verify all information regarding the Property, including any linear or area measurements, the availability of all utilities, applicable zoning, and entitlements for the intended use. All work should be inspected and evaluated by your experts, as they deem appropriate. Any projections or estimates are for example only, are based on assumptions that may not occur, and do not represent the current or future performance of the property. Real estate brokers are not experts concerning, nor can they determine if any expert is qualified to provide advice on, legal, tax, design, ADA, engineering, construction, soils, title, survey, fire/life safety, insurance, hazardous materials, or other such matters. Such areas require special education and, generally, special licenses not possessed by real estate brokers. Consult with the experts of your choice regarding these matters.

**CONSULT YOUR ADVISORS** – This document has legal consequences. No representation or recommendation is made by Broker as to the legal or tax consequences of this Agreement or the transaction(s) which it contemplates. This form is not intended to substitute for any disclosures the law requires that the parties make to each other. These are questions for your attorney and financial advisors.